

**LESSON PLAN FOR EVEN SEM**  
**SESSION 2017-18**

**NAME OF ASSOCIATE PROFESSOR : PARVEEN KHURANA**  
**CLASS/SECTION : B.COM - IV SEMESTER: B**  
**SUBJECT : BUSINESS LAW - II**

	TOPIC	
	THEORY	PRACTICAL
DAY1 DATE 1-1-18	INTRODUCTION TO PARTNERSHIP ACT 1932	-----
DAY2 DATE 2-1-18	TOUCHSTONES OF PARTNERSHIP	-----
DAY3 DATE 3-1-18	PARTNERSHIP DISTINGUISHED FROM OTHER RELATIONS	-----
DAY4 DATE 4-1-18	KINDS OF PARTNERSHIP	-----
DAY5 DATE 5-1-18	TYPES OF PARTNERS	-----
DAY6 DATE 6-1-18	POSITION OF MINOR AS PARTNER	-----
DAY7 DATE 8-1-18	PROPERTY OF FIRM	-----
DAY8 DATE 9-1-18	PARTNERSHIP DEED	-----
DAY9 DATE 10-1-18	DUTIES OF PARTNERS	-----
DAY10 DATE 11-1-18	RIGHTS OF PARTNERS	-----
DAY11 DATE 12-1-18	IMPLIED AUTHORITY OF PARTNERS	-----
DAY12 DATE 13-1-18	PRESENTATION ON ACT BY STUDENT	-----
DAY13 DATE 15-1-18	RECONSTRUCTION OF THE FIRM	-----
DAY 14 DATE 16-1-18	RECONSTRUCTION OF THE FIRM	-----
DAY15 DATE 17-1-18	RECONSTRUCTION OF THE FIRM	-----
DAY16 DATE 18-1-18	DISSOLUTION OF THE FIRM	-----
DAY17 DATE 19-1-18	DISSOLUTION OF THE FIRM	-----
DAY18 DATE 20-1-18	PRESENTATION BY STUDENT ON DISSOLUTION	-----

DAY19 DATE 22-1-18	<b>HOLIDAY</b>	
DAY20 DATE 23-1-18	<b>SPORTS DAY</b>	
DAY21 DATE 24-1-18	<b>HOLIDAY</b>	
DAY22 DATE 25-1-18	REGISTRATION OF THE FIRM	-----
DAY23 DATE 26-1-18	<b>HOLIDAY</b>	
DAY 24 DATE 27-1-18	REGISTRATION OF THE FIRM	-----
	<b>TOPIC</b>	
	<b>THEORY</b>	<b>PRACTICAL</b>
DAY1 DATE 29-1-18	REGISTRATION OF THE FIRM	-----
DAY2 DATE 30-1-18	PRESENTATION ON REGISTRATION	-----
DAY3 DATE 31-1-18	<b>HOLIDAY</b>	
DAY4 DATE 1-2-18	INTRODUCTION TO FEMA	-----
DAY5 DATE 2-2-18	REGULATION AND MANAGEMENT OF FOREIGN EXCHANGE	-----
DAY6 DATE 3-2-18	REGULATION AND MANAGEMENT OF FOREIGN EXCHANGE	-----
DAY7 DATE 5-2-18	REGULATION AND MANAGEMENT OF FOREIGN EXCHANGE	-----
DAY8 DATE 6-2-18	AUTHORIZED PERSON	-----
DAY9 DATE 7-2-18	AUTHORIZED PERSON	-----
DAY10 DATE 8-2-18	AUTHORIZED PERSON	-----
DAY11 DATE 9-2-18	GROUP DISCUSSION ON AUTHORIZED PERSON <b>ASSIGNMENT 1</b>	-----
DAY12 DATE 10-2-18	<b>HOLIDAY</b>	
DAY13 DATE 12-2-18	CONTRAVENTION	-----
DAY14 DATE 13-2-18	<b>HOLIDAY</b>	
DAY15 DATE 14-2-18	CONTRAVENTION	-----
DAY16 DATE 15-2-18	CONTRAVENTION	-----
DAY17	CONTRAVENTION	-----

DATE 16-2-18		
DAY18 DATE 17-2-18	PENALTIES	-----
DAY19 DATE 19-2-18	PENALTIES	-----
DAY20 DATE 20-2-18	ADJUDICATION	-----
DAY21 DATE 21-2-18	ADJUDICATION	-----
DAY22 DATE 22-2-18	GROUP DISCUSSION ON FEMA	-----
DAY23 DATE 23-2-18	APPEAL	-----
	<b>TOPIC</b>	
	<b>THEORY</b>	<b>PRACTICAL</b>
DAY1 DATE 24-2-18	APPEAL	-----
DAY2 DATE 26-2-18	CLASS TEST ON TOPIC AUTHORISED PERSON	-----
DAY3 DATE 27-2-18	DISCUSSION ON FEMA	-----
DAY4 DATE 28-2-18	<b>HOLIDAY</b>	
DAY5 DATE 1-3-18	<b>HOLIDAY</b>	
DAY6 DATE 2-3-18	<b>HOLIDAY</b>	
DAY7 DATE 3-3-18	<b>HOLIDAY</b>	
DAY8 DATE 5-3-18	INTRODUCTION TO IT ACT	-----
DAY9 DATE 6-3-18	DEFINITIONS IN IT ACT	-----
DAY10 DATE 7-3-18	DEFINITIONS IN IT ACT	-----
DAY11 DATE 8-3-18	DIGITAL SIGNATURE	-----
DAY12 DATE 9-3-18	DIGITAL SIGNATURE	-----
DAY13 DATE 10-3-18	GROUP DISCUSSION OF I.T. ACT <b>ASSIGNMENT 2</b>	-----
DAY 14 DATE 12-3-18	ELECTRONIC SIGNATURE	-----
DAY15 DATE 13-3-18	ELECTRONIC GOVERNANCE	-----
DAY16 DATE 14-3-18	ELECTRONIC SIGNATURE	-----

DAY17 DATE 15-3-18	SECURITY OF ELECTRONIC RECORD	-----
DAY18 DATE 16-3-18	SECURITY OF ELECTRONIC RECORD	-----
DAY19 DATE 17-3-18	ISSUING LICENCE FOR ELECTRONIC SIGNATURE CERTIFICATE	-----
DAY20 DATE 19-3-18	ISSUING LICENCE FOR ELECTRONIC SIGNATURE CERTIFICATE	-----
DAY21 DATE 20-3-18	LEGAL PROVISIONS RELATING TO ELECTRONIC SIGNATURE CERTIFICATE	-----
DAY22 DATE 21-3-18	<b>CONDITIONAL TEST</b>	-----
DAY23 DATE 22-3-18	<b>CONDITIONAL TEST</b>	-----
DAY 24 DATE 23-3-18	<b>HOLIDAY</b>	
DAY 25 DATE 24-3-18	ADJUDICATION	-----
	<b>TOPIC</b>	
	<b>THEORY</b>	<b>PRACTICAL</b>
DAY1 DATE 26-3-18	ADJUDICATION	-----
DAY2 DATE 27-3-18	PENALTIES	-----
DAY3 DATE 28-3-18	CLASS TEST ON DIGITAL SIGNATURE	-----
DAY4 DATE 29-3-18	<b>HOLIDAY</b>	
DAY5 DATE 30-3-18	MISC PROVISIONS	-----
DAY6 DATE 31-3-18	DISCUSSION ON IT ACT	-----
DAY7 DATE 2-4-18	INTRODUCTION TO COMPETITION ACT	-----
DAY8 DATE 3-4-18	ANTI-COMPETITIVE AGREEMENTS	-----
DAY9 DATE 4-4-18	ANTI-COMPETITIVE AGREEMENTS	-----
DAY10 DATE 5-4-18	ANTI-COMPETITIVE AGREEMENTS	-----
DAY11 DATE 6-4-18	ANTI-COMPETITIVE AGREEMENTS	-----
DAY12 DATE 7-4-18	ABUSE OF DOMINANT POSITION	-----
DAY13 DATE 9-4-18	ABUSE OF DOMINANT POSITION	-----
DAY14 DATE 10-4-18	ABUSE OF DOMINANT POSITION	-----

DAY15 DATE 11-4-18	PRESENTATION BY STUDENT ON ACT	-----
DAY16 DATE 12-4-18	COMBINATION	-----
DAY17 DATE 13-4-18	COMBINATION	-----
DAY18 DATE 14-4-18	<b>HOLIDAY</b>	
DAY19 DATE 16-4-18	COMBINATION	-----
DAY20 DATE 17-4-18	COMPETITION COMMISSION OF INDIA	-----
DAY21 DATE 18-4-18	<b>HOLIDAY</b>	
DAY22 DATE 19-4-18	COMPETITION COMMISSION OF INDIA	-----
DAY23 DATE 20-4-18	COMPETITION COMMISSION OF INDIA	-----

**NAME OF ASSOCIATE PROFESSOR**

**: PARVEEN KHURANA**

**CLASS/SECTION**

**: B.COM - VI SEMESTER: B**

**SUBJECT**

**: RETAIL MANAGEMENT**

	<b>TOPIC</b>	
	<b>THEORY</b>	<b>PRACTICAL</b>
DAY1 DATE 1-1-18	CHAPTER -1 RETAILING:- INTRODUCTION, NATURE	-----
DAY2 DATE 2-1-18	SCOPE OF RETAILING	-----
DAY3 DATE 3-1-18	FACTORS AFFECTING RETAILING	-----
DAY4 DATE 4-1-18	RETAILING IN INDIA	-----
DAY5 DATE 5-1-18	IMPORTANCE OF RETAILING	-----
DAY6 DATE 6-1-18	PRESENTATION/DISCUSSION ON CHAPTER -1	-----
DAY7 DATE 8-1-18	CHAPTER - 2 THEORIES AND MODELS : INTRODUCTION	-----
DAY8 DATE 9-1-18	THEORIES OF RETAILING	-----
DAY9 DATE 10-1-18	MODELS OF RETAILING	-----
DAY10 DATE 11-1-18	ORGANISED RETAILING	-----
DAY11	UNORGANISED RETAILING	-----

DATE	12-1-18		
DAY12			-----
DATE	13-1-18	EXTEMPORE ACTIVITY ON CHAPTER 2	
DAY13		CHAPTER -3 RETAIL STRATEGY	-----
DATE	15-1-18	PLANNING- INTRODUCTION	
DAY 14			-----
DATE	16-1-18	RETAIL STRATEGY PLANNING PROCESS	
DAY15			-----
DATE	17-1-18	INTERNATIONAL EXPANSION	
DAY16			-----
DATE	18-1-18	ANSOFF MATRIC	
DAY17			-----
DATE	19-1-18	IMPORTANCE OF STRATEGY PLANNING	
DAY18		CHAPTER - 4 PRIMARY RETAILING	-----
DATE	20-1-18	STRATEGIES : INTRODUCTION	
DAY19		<b>HOLIDAY</b>	
DATE	22-1-18		
DAY20		<b>SPORTS DAY</b>	
DATE	23-1-18		
DAY21		<b>HOLIDAY</b>	
DATE	24-1-18		
DAY22		TYPES OF RETAIL LOCATION	-----
DATE	25-1-18		
DAY23		<b>HOLIDAY</b>	
DATE	26-1-18		
DAY 24		FACTORS AFFECTING THE CHOICE OF	-----
DATE	27-1-18	STORE LOCATION	
		<b>TOPIC</b>	
		<b>THEORY</b>	<b>PRACTICAL</b>
DAY1		CHOICE OF GENERAL LOCATION	-----
DATE	29-1-18		
DAY2		PRICING	-----
DATE	30-1-18		
DAY3		<b>HOLIDAY</b>	
DATE	31-1-18		
DAY4		PRESENTATION AND DISCUSSION ON	-----
DATE	1-2-18	CHAPTER 4 (ACTIVITY)	
DAY5		CHAPTER- 5 MERCANDISE PLANING	-----
DATE	2-2-18	AND RETAIL COMMUNICATION	
DAY6			-----
DATE	3-2-18	MERCANDISE PLANNING	
DAY7			-----
DATE	5-2-18	PROCESS OF MERCHANDISE PLANNING	
DAY8			-----
DATE	6-2-18	PROMOTION BUDGET	

DAY9 DATE 7-2-18	PROMOTION MIX	-----
DAY10 DATE 8-2-18	PRESENTATION AND DISCUSSION ON CHAPTER 5	-----
DAY11 DATE 9-2-18	<b>ASSIGNMENT 1</b>	-----
DAY12 DATE 10-2-18	<b>HOLIDAY</b>	
DAY13 DATE 12-2-18	CHAPTER - 6 : SECURITY ISSUES IN RETAILING : INTRODUCTION	-----
DAY14 DATE 13-2-18	<b>HOLIDAY</b>	
DAY15 DATE 14-2-18	SHOP LIFTING	-----
DAY16 DATE 15-2-18	CASH SHRINKAGE	-----
DAY17 DATE 16-2-18	MODERN TECHNIQUES OF SECURITY	-----
DAY18 DATE 17-2-18	PRESENTATION ON THE CHAPTER - 6	-----
DAY19 DATE 19-2-18	CHAPTER - 7 : STORE DESIGN : INTRODUCTION	-----
DAY20 DATE 20-2-18	FACTORS AFFECTING STORE DESIGN	-----
DAY21 DATE 21-2-18	COMPONENTS OF STORE DESIGN	-----
DAY22 DATE 22-2-18	SPACE PLANNING	-----
DAY23 DATE 23-2-18	LATEST STORE DESIGN	-----
	<b>TOPIC</b>	
	<b>THEORY</b>	<b>PRACTICAL</b>
DAY1 DATE 24-2-18	PRESENTATION BASED ON STORE DESIGN	-----
DAY2 DATE 26-2-18	CLASS TEST OF CHAPTER - 2	-----
DAY3 DATE 27-2-18	DISCUSSION ON CHANGING SCENARIO OF RETAILING	-----
DAY4 DATE 28-2-18	<b>HOLIDAY</b>	
DAY5 DATE 1-3-18	<b>HOLIDAY</b>	
DAY6 DATE 2-3-18	<b>HOLIDAY</b>	

DAY7 DATE 3-3-18	<b>HOLIDAY</b>	
DAY8 DATE 5-3-18	CHAPTER - 8 : STORE LAYOUT : INTRODUCTION	-----
DAY9 DATE 6-3-18	IMPORTANCE OF STORE LAYOUT	-----
DAY10 DATE 7-3-18	IMPORTANCE OF STORE LAYOUT	-----
DAY11 DATE 8-3-18	DESIGNING STORE LAYOUT	-----
DAY12 DATE 9-3-18	FACTOR AFFECTING STORE LAYOUT	-----
DAY13 DATE 10-3-18	TYPES OF STORE LAYOUT  <b>ASSIGNMENT 2</b>	-----
DAY 14 DATE 12-3-18	ADVATAGE OF STORE LAYOUT	-----
DAY15 DATE 13-3-18	PRESENTATION / DISCUSSION ON CHAPTER - 8	-----
DAY16 DATE 14-3-18	NEED OF STORE LAYOUT	-----
DAY17 DATE 15-3-18	CHAPTER - 9 : ORGANISATIONAL STRUCTURE IN RETAIL (INTRODUCTION)	-----
DAY18 DATE 16-3-18	NEED AND IMPORTANCE OF STRUCTURES	-----
DAY19 DATE 17-3-18	STRUCTURES OF SMALL STORES	-----
DAY20 DATE 19-3-18	STRUCTURES OF ORGANISED RETAILERS	-----
DAY21 DATE 20-3-18	HRM - IN RETAIL	-----
DAY22 DATE 21-3-18	<b>CONDITIONAL TEST</b>	-----
DAY23 DATE 22-3-18	<b>CONDITIONAL TEST</b>	-----
DAY 24 DATE 23-3-18	<b>HOLIDAY</b>	
DAY 25 DATE 24-3-18	CHAPTER - 10: APLICATION OF INFORMATION TECHNOLOGY IN RETAILING	-----
	<b>TOPIC</b>	
	<b>THEORY</b>	<b>PRACTICAL</b>
DAY1 DATE 26-3-18	MEANING OF IT - FEATURES OF IT	-----
DAY2 DATE 27-3-18	NEED OF IT IN RETAIL	-----

DAY3 DATE 28-3-18	FACTORS INFLUENCING USE OF IT	-----
DAY4 DATE 29-3-18	<b>HOLIDAY</b>	
DAY5 DATE 30-3-18	ADVANTAGE O IT IN RETAIL	-----
DAY6 DATE 31-3-18	LIMITATION OF IT IN RETAIL	-----
DAY7 DATE 2-4-18	LATEST IT TECHNIQUES IN RETAIL	-----
DAY8 DATE 3-4-18	GROUP DISCUSSION ON THE TOPIC IT - BASED	-----
DAY9 DATE 4-4-18	CLASS TEST OF CHAPTER - 3	-----
DAY10 DATE 5-4-18	CHAPTER - 11: FDI IN RETAIL : INTRODUCTION	-----
DAY11 DATE 6-4-18	MEANING AND FEATURES OF FDI	-----
DAY12 DATE 7-4-18	ADVANTAGE OF FDI	-----
DAY13 DATE 9-4-18	LIMITATION/ CHALLENGES IN FDI	-----
DAY14 DATE 10-4-18	PRESENT POSITION OF FDI	-----
DAY15 DATE 11-4-18	DISCUSSION / PRESENTATION ON CHAPTER - 11	-----
DAY16 DATE 12-4-18	CLASS TEST OF CHAPTER - 4	-----
DAY17 DATE 13-4-18	CHAPTER -12: RETAIL STORE MANAGEMENT : INTRODUCTION	-----
DAY18 DATE 14-4-18	<b>HOLIDAY</b>	
DAY19 DATE 16-4-18	MATERIAL HANDLING	-----
DAY20 DATE 17-4-18	ENERGY MANAGEMENT	-----
DAY21 DATE 18-4-18	<b>HOLIDAY</b>	
DAY22 DATE 19-4-18	ON-LINE RETAILING	-----
DAY23 DATE 20-4-18	CLASS TEST OF CHAPTER - 5	-----

**PARVEEN KHURANA**  
(NAME OF TEACHER)