

LESSON PLAN FOR EVEN SEM
SESSION 2017-18

NAME OF ASSISTANT PROFESSOR

:TANVI GARG

CLASS/SECTION

: MCOM (SEM 4)

SUBJECT

: EVENT MANAGEMENT

| UNIT/PART I | TOPIC | |
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| | THEORY | PRACTICAL |
| DAY1 DATE 1-1-18 | INTRODUCTION TO EVENTS, EVENTS DEFINED, EVENT MANAGEMENT | |
| DAY2 DATE 2-1-18 | EVENT MARKETING, 5C'S OF EVENTS | |
| DAY3 DATE 3-1-18 | EVENT DESIGNING | |
| DAY4 DATE 4-1-18 | REACH- EXTERNAL REACH FROM EVENT NETWORKING, ACTUAL EVENT REACH | |
| DAY5 DATE 5-1-18 | INTERACTION-INTERACTION POINTS | |
| DAY6 DATE 6-1-18 | DIRECT INTERACTION, INDIRECT INTERACTION | |
| DAY7 DATE 8-1-18 | INTERACTION CATALYSTS OR ENABLERS | |
| DAY8 DATE 9-1-18 | RELATIVE IMPORTANCE OF EVENTS AS A MARKETING COMMUNICATION TOOL | |
| DAY9 DATE 10-1-18 | RELATIVE IMPORTANCE OF EVENTS AS A MARKETING COMMUNICATION TOOL | |
| DAY10 DATE 11-1-18 | DOUBTS AND QUARIES SESSION | |
| DAY11 DATE 12-1-18 | CLASS TEST | |
| DAY12 DATE 13-1-18 | EVENTS AS A MARKETING TOOL- INTRODUCTION | |
| DAY13 DATE 15-1-18 | MARKETING NEEDS ADDRESSED BY EVENTS | |
| DAY 14 DATE 16-1-18 | BRAND BUILDING | |
| DAY15 DATE 17-1-18 | FOCUSING THE TARGET MARKET | |
| DAY16 | IMPLEMENTATION OF | |

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| DATE 18-1-18 | MARKETING PLAN | |
| DAY17 DATE 19-1-18 | MARKETING RESEARCH | |
| DAY18 DATE 20-1-18 | MARKETING RESEARCH | |
| DAY19 DATE 22-1-18 | HOLIDAY | |
| DAY20 DATE 23-1-18 | SPORTS DAY | |
| DAY21 DATE 24-1-18 | HOLIDAY | |
| DAY22 DATE 25-1-18 | RELATIONSHIP BUILDING | |
| DAY23 DATE 26-1-18 | HOLIDAY | |
| DAY 24 DATE 27-1-18 | OPPORTUNITIES FROM MEDIA FOR EVENTS | |
| UNIT/PART II | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 29-1-18 | EVENTS AND THE ECONOMY | |
| DAY2 DATE 30-1-18 | PROBLEMS DUE TO TRADITIONAL MEDIA | |
| DAY3 DATE 31-1-18 | HOLIDAY | |
| DAY4 DATE 1-2-18 | ADVANTAGES OFFERED BY MEDIA | |
| DAY5 DATE 2-2-18 | EVENT INFRASTRUCTURE-INTRODUCTION | |
| DAY6 DATE 3-2-18 | CORE CONCEPT, CORE PEOPLE, CORE TALENT | |
| DAY7 DATE 5-2-18 | CORE STRUCTURE | |
| DAY8 DATE 6-2-18 | TARGET AUDIENCE, CLIENTS | |
| DAY9 DATE 7-2-18 | SET OBJECTIVES FOR THE EVENTS | |
| DAY10 DATE 8-2-18 | NEGOTIATING CONTRACTS WITH EVENT ORGANIZERS | |
| DAY11 DATE 9-2-18 | LOCATING INTERACTION POINTS, BANNERS, DISPLAYS AT THE EVENT | |
| | ASSIGNMENT 1 | |
| DAY12 DATE 10-2-18 | HOLIDAY | |
| DAY13 | PREPARING THE COMPANY'S | |

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| DATE 12-2-18 | STAFF FOR THE EVENT | |
| DAY14 DATE 13-2-18 | HOLIDAY | |
| DAY15 DATE 14-2-18 | POST EVENT, FOLLOW UP | |
| DAY16 DATE 15-2-18 | EVENTS ORGANIZERS - INTRODUCTION | |
| DAY17 DATE 16-2-18 | KINDS OF ORGANIZERS | |
| DAY18 DATE 17-2-18 | KINDS OF ORGANIZERS (TYPES) | |
| DAY19 DATE 19-2-18 | MEDIA- STAGES | |
| DAY20 DATE 20-2-18 | BENEFITS THAT MEDIA CAN DRIVE OUT OF EVENTS | |
| DAY21 DATE 21-2-18 | NEGOTIATING WITH THE MEDIA OWNER | |
| DAY22 DATE 22-2-18 | CONCEPT OF MARKET IN EVENTS | |
| DAY23 DATE 23-2-18 | REVENUE AND NON REVENUE GENERATING CUSTOMER | |
| UNIT/PART III | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 24-2-18 | SEGMENTATION AND TARGETING OF THE MARKET | |
| DAY2 DATE 26-2-18 | NICHE MARKETING IN EVENT | |
| DAY3 DATE 27-2-18 | CONDITIONAL TEST | |
| DAY4 DATE 28-2-18 | HOLIDAY | |
| DAY5 DATE 1-3-18 | HOLIDAY | |
| DAY6 DATE 2-3-18 | HOLIDAY | |
| DAY7 DATE 3-3-18 | HOLIDAY | |
| DAY8 DATE 5-3-18 | POSITIONING IN EVENTS AND REPOSITIONING | |
| DAY9 DATE 6-3-18 | CONCEPT OF PRODUCT IN EVENT- INTRODUCTION | |
| DAY10 DATE 7-3-18 | BENEFIT LEVELS, VARIATIONS OF EVENTS | |
| DAY11 DATE 8-3-18 | CATEGORIES OF EVENT AND CHARACTERISTICS | |
| DAY12 | REACH- INTERACTION MATRIX | |

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| DATE 9-3-18 | | |
| DAY13 DATE 10-3-18 | EVENT VARIATION ASSIGNMENT 2 | |
| DAY 14 DATE 12-3-18 | REVISION | |
| DAY15 DATE 13-3-18 | CLASS TEST | |
| DAY16 DATE 14-3-18 | EVENT PROPERTY | |
| DAY17 DATE 15-3-18 | EVENT PROPERTY | |
| DAY18 DATE 16-3-18 | CONCEPT OF PROMOTION IN EVENTS -NETWORKING | |
| DAY19 DATE 17-3-18 | COMPONENTS OF PROMOTION | |
| DAY20 DATE 19-3-18 | COMPONENTS OF PROMOTION | |
| DAY21 DATE 20-3-18 | EVENT MANAGEMENT- INTRODUCTION | |
| DAY22 DATE 21-3-18 | EVENT MANAGEMENT INFORMATION SYSTEM | |
| DAY23 DATE 22-3-18 | EVENT MANAGEMENT INFORMATION SYSTEM | |
| DAY 24 DATE 23-3-18 | HOLIDAY | |
| DAY 25 DATE 24-3-18 | CLASS TEST | |
| UNIT/PART IV | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 26-3-18 | STRATEGIC MARKET PLANNING- INTRODUCTION | |
| DAY2 DATE 27-3-18 | PROCESS OF STRATEGIC MARKETING PLANNING | |
| DAY3 DATE 28-3-18 | AMBUSH MARKETING | |
| DAY4 DATE 29-3-18 | HOLIDAY | |
| DAY5 DATE 30-3-18 | GAINING COMPITITIVE ADVANTAGE | |
| DAY6 DATE 31-3-18 | BUSINESS POTENTIAL ASSESSMENT | |
| DAY7 DATE 2-4-18 | OPPORTUNITY AND RESOURCE ANALYSIS | |
| DAY8 DATE 3-4-18 | CLASS TEST | |

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| DAY9 DATE 4-4-18 | EVALUATION OF EVENT PERFORMANCE- INTRODUCTION | |
| DAY10 DATE 5-4-18 | EVALUATION PROCESS | |
| DAY11 DATE 6-4-18 | CRITICAL EVALUATION POINTS | |
| DAY12 DATE 7-4-18 | CRITICAL EVALUATION FROM EVENT ORGANIZER POINT OF VIEW | |
| DAY13 DATE 9-4-18 | CRITICAL EVALUATION FROM EVENT ORGANIZER POINT OF VIEW | |
| DAY14 DATE 10-4-18 | CRITICAL EVALUATION FROM CLIENTS POINT OF VIEW | |
| DAY15 DATE 11-4-18 | CRITICAL EVALUATION FROM CLIENTS POINT OF VIEW | |
| DAY16 DATE 12-4-18 | DOUBTS AND QUARIES SESSION | |
| DAY17 DATE 13-4-18 | DOUBTS AND QUARIES SESSION | |
| DAY18 DATE 14-4-18 | HOLIDAY | |
| DAY19 DATE 16-4-18 | REVISION | |
| DAY20 DATE 17-4-18 | REVISION | |
| DAY21 DATE 18-4-18 | HOLIDAY | |
| DAY22 DATE 19-4-18 | CLASS TEST | |
| DAY23 DATE 20-4-18 | CLASS TEST | |
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NAME OF ASSISTANT PROFESSOR
CLASS/SECTION
SUBJECT

:TANVI GARG
: BCOM(SEM 6)
: RETAIL MANAGEMENT

| UNIT/PART I | TOPIC | |
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| | THEORY | PRACTICAL |
| DAY1 DATE 1-1-18 | RETAILING – INTRODUCTION,MEANING,NATURE | |
| DAY2 DATE 2-1-18 | SCOPE OF RETAILING | |
| DAY3 | FACTORS AFFECTING RETAILING | |

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| DATE 3-1-18 | | |
| DAY4 DATE 4-1-18 | RETAILING IN INDIA | |
| DAY5 DATE 5-1-18 | TEST OF RETAILING | |
| DAY6 DATE 6-1-18 | REVISION | |
| DAY7 DATE 8-1-18 | THEORIES AND MODELS IN RETAIL- INTRODUCTION | |
| DAY8 DATE 9-1-18 | THEORIES OF RETAILING | |
| DAY9 DATE 10-1-18 | MODELS OF RETAILING | |
| DAY10 DATE 11-1-18 | MODELS OF RETAILING | |
| DAY11 DATE 12-1-18 | ORGANISED RETAILING | |
| DAY12 DATE 13-1-18 | UNORGANISED RETAILING | |
| DAY13 DATE 15-1-18 | REVISION OF THEORIES AND MODELS | |
| DAY 14 DATE 16-1-18 | RETAIL STRATEGIC PLANNING- INTRODUCTION, MEANING | |
| DAY15 DATE 17-1-18 | RETAIL STRATEGY | |
| DAY16 DATE 18-1-18 | STRATEGIC RETAIL PLANNING PROCESS | |
| DAY17 DATE 19-1-18 | INTERNATIONAL EXPANSION | |
| DAY18 DATE 20-1-18 | OPERATIONS MANAGEMENT IN RETAIL | |
| DAY19 DATE 22-1-18 | HOLIDAY | |
| DAY20 DATE 23-1-18 | SPORTS DAY | |
| DAY21 DATE 24-1-18 | HOLIDAY | |
| DAY22 DATE 25-1-18 | TOOLS FOR CONDUCTING SITUATION ANALYSIS ANSOFF'SMATRIX | |
| DAY23 DATE 26-1-18 | HOLIDAY | |
| DAY 24 DATE 27-1-18 | PRIMARY RETAILING STRATEGIES | |
| UNIT/PART II | TOPIC | |
| | THEORY | PRACTICAL |

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| DAY1 DATE 29-1-18 | TYPES OF RETAIL LOCATION | |
| DAY2 DATE 30-1-18 | FACTORS AFFECTING THE CHOICE OF RETAIL LOCATION | |
| DAY3 DATE 31-1-18 | HOLIDAY | |
| DAY4 DATE 1-2-18 | STEPS INVOLVED IN CHOOSING THE RETAIL LOCATION | |
| DAY5 DATE 2-2-18 | ANALYSIS OF TRADING AREA | |
| DAY6 DATE 3-2-18 | CHOICE OF GENERAL LOCATION | |
| DAY7 DATE 5-2-18 | MERCHANDISING, PRICING, MARKETING | |
| DAY8 DATE 6-2-18 | MAERCHANDISE PLANNING AND RETAIL COMMUNICATION | |
| DAY9 DATE 7-2-18 | MERCHANDISE PLANNING | |
| DAY10 DATE 8-2-18 | PROCESS OF MERCHANDISE PLANNING | |
| DAY11 DATE 9-2-18 | PROMOTION BUDGET ASSIGNMENT 1 | |
| DAY12 DATE 10-2-18 | HOLIDAY | |
| DAY13 DATE 12-2-18 | PROMOTION MIX | |
| DAY14 DATE 13-2-18 | HOLIDAY | |
| DAY15 DATE 14-2-18 | REVISION | |
| DAY16 DATE 15-2-18 | SECURITY ISSUES IN RETAILING-INTRODUCTION | |
| DAY17 DATE 16-2-18 | SHOP LIFTING, EMPLOYEE THEFT | |
| DAY18 DATE 17-2-18 | INVENTORY SHRINKAGES, CASH SHRINKAGES | |
| DAY19 DATE 19-2-18 | USE OF INFORMATION TECHNOLOGY BY RETAILERS | |
| DAY20 DATE 20-2-18 | STORES DESIGN- INTRODUCTION, OBJECTIVES | |
| DAY21 DATE 21-2-18 | FACTORS INFLUENCING STORE DESIGN | |
| DAY22 DATE 22-2-18 | COMPONENTS OF STORE DESIGN- STORE EXTERIORS | |
| DAY23 DATE 23-2-18 | STORE INTERIOR , STORE LAYOUT | |

| UNIT/PART III | TOPIC | |
|------------------------|--|-----------|
| | THEORY | PRACTICAL |
| DAY1 DATE 24-2-18 | DISCUSSION ON CHANGING SCENERIO OF RETAILING | |
| DAY2 DATE 26-2-18 | CLASS TEST | |
| DAY3 DATE 27-2-18 | REVISION | |
| DAY4 DATE 28-2-18 | HOLIDAY | |
| DAY5 DATE 1-3-18 | HOLIDAY | |
| DAY6 DATE 2-3-18 | HOLIDAY | |
| DAY7 DATE 3-3-18 | HOLIDAY | |
| DAY8 DATE 5-3-18 | ENERGY MANAGEMENT MANAGING PROMOTION EVENTS AND PARTNERSHIP | |
| DAY9 DATE 6-3-18 | STORE LAYOUT- INTRODUCTION | |
| DAY10 DATE 7-3-18 | FACTOR AFFECTING STORE LAYOUT | |
| DAY11 DATE 8-3-18 | IMPORTANCE OF STORE LAYOUT | |
| DAY12 DATE 9-3-18 | DESIGNING STORE LAYOUT | |
| DAY13 DATE 10-3-18 | TYPES OF STORE LAYOUT ASSIGNMENT 2 | |
| DAY 14 DATE 12-3-18 | ADVANTAGES OF STORE LAYOUT | |
| DAY15 DATE 13-3-18 | NEED OF STORE LAYOUT | |
| DAY16 DATE 14-3-18 | ORGANISATIONAL STRUCTURE IN RETAIL- INTRODUCTION | |
| DAY17 DATE 15-3-18 | IMPORTANCE OF ORGANISATIONAL STRUCTURE | |
| DAY18 DATE 16-3-18 | CREATING AN ORGANISATIONAL STRUCTURE | |
| DAY19 DATE 17-3-18 | FACTORS INFLUENCING ORGANISATIONAL STRUCTURE | |
| DAY20 DATE 19-3-18 | ORGANISING A RETAIL FIRM- PROCESS | |
| DAY21 DATE 20-3-18 | CLASSIFICATION OF ORGANISATIONAL STRUCTURE | |

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| DAY22 DATE 21-3-18 | CONDITIONAL TEST | |
| DAY23 DATE 22-3-18 | CONDITIONAL TEST | |
| DAY 24 DATE 23-3-18 | HOLIDAY | |
| DAY 25 DATE 24-3-18 | HRM IN RETAIL | |
| UNIT/PART IV | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 26-3-18 | IMPLICATION OF HRM IN RETAIL | |
| DAY2 DATE 27-3-18 | APPLICATION OF INFORMATION TECHNOLOGY IN RETAILING - INTRODUCTION | |
| DAY3 DATE 28-3-18 | NEED OF INFORMATION TECHNOLOGY IN RETAIL | |
| DAY4 DATE 29-3-18 | HOLIDAY | |
| DAY5 DATE 30-3-18 | FACTORS INFLUENCING USE OF IT IN RETAIL | |
| DAY6 DATE 31-3-18 | USE OF INFORMATION TECHNOLOGY BY RETAILER | |
| DAY7 DATE 2-4-18 | CLASS DISCUSSION ON VALUE OF IT SECTOR | |
| DAY8 DATE 3-4-18 | FDI IN RETAIL- INTRODUCTION | |
| DAY9 DATE 4-4-18 | ADVANTAGES OF FDI | |
| DAY10 DATE 5-4-18 | DISADVANTAGES OF FDI | |
| DAY11 DATE 6-4-18 | FDI IN RETAIL | |
| DAY12 DATE 7-4-18 | PRESENT POSITION OF FDI | |
| DAY13 DATE 9-4-18 | RETAIL STORE MANAGEMENT- INTRODUCTION | |
| DAY14 DATE 10-4-18 | STORE MANAGEMENT- BLUEPRINTING OPERATIONS | |
| DAY15 DATE 11-4-18 | DOUBTS AND QUARIES SESSION | |
| DAY16 DATE 12-4-18 | CLASS TEST | |
| DAY17 DATE 13-4-18 | STORE ADMINISTRATION AND PREMISES MANAGEMENT | |

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| DAY18 DATE 14-4-18 | HOLIDAY | |
| DAY19 DATE 16-4-18 | MANAGING INVENTORY AND DISPLAY | |
| DAY20 DATE 17-4-18 | MANAGING RECEIPTS, CUSTOMER SERVICE, EMPLOYEE MANAGEMENT | |
| DAY21 DATE 18-4-18 | HOLIDAY | |
| DAY22 DATE 19-4-18 | REVISION | |
| DAY23 DATE 20-4-18 | REVISION | |
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NAME OF ASSISTANT PROFESSOR

: TANVI GARG

CLASS/SECTION

: BCOM(SEM 2)

SUBJECT

: ADVANCE FINANCIAL ACCOUNTING

| UNIT/PART I | TOPIC | |
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| | THEORY | PRACTICAL |
| DAY1 DATE 1-1-18 | BRANCH ACCOUNTS-INTRODUCTION | |
| DAY2 DATE 2-1-18 | TYPES OF BRANCHES | |
| DAY3 DATE 3-1-18 | DEBTOR METHOD | |
| DAY4 DATE 4-1-18 | DEBTOR METHOD | |
| DAY5 DATE 5-1-18 | DEBTOR METHOD | |
| DAY6 DATE 6-1-18 | FINAL ACCOUNT METHOD | |
| DAY7 DATE 8-1-18 | STOCK AND DEBTOR METHOD | |
| DAY8 DATE 9-1-18 | STOCK AND DEBTOR METHOD | |
| DAY9 DATE 10-1-18 | WHOLESALE BRANCH | |
| DAY10 DATE 11-1-18 | WHOLESALE AND RETAIL BRANCH | |
| DAY11 DATE 12-1-18 | PRACTICE OF ALL ABOVE TOPICS | |
| DAY12 | PRACTICE OF PRACTICAL | |

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| DATE 13-1-18 | QUESTIONS | |
| DAY13 DATE 15-1-18 | TEST | |
| DAY 14 DATE 16-1-18 | HIRE PURCHASE SYSTEM | |
| DAY15 DATE 17-1-18 | LEGAL PROVISION OF HIRE PURCHASE | |
| DAY16 DATE 18-1-18 | CREDIT SALE AND HIRE PURCHASE | |
| DAY17 DATE 19-1-18 | NECESSARY ACCOUNTS | |
| DAY18 DATE 20-1-18 | ASSET A\C , VENDORS A\C , INTEREST A\C | |
| DAY19 DATE 22-1-18 | HOLIDAY | |
| DAY20 DATE 23-1-18 | SPORTS DAY | |
| DAY21 DATE 24-1-18 | HOLIDAY | |
| DAY22 DATE 25-1-18 | PAYMENT OF HALF YEARLY INSTALLMENT | |
| DAY23 DATE 26-1-18 | HOLIDAY | |
| DAY 24 DATE 27-1-18 | CALCULATION OF INTEREST | |
| UNIT/PART II | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 29-1-18 | REPOSSESSION OF GOODS | |
| DAY2 DATE 30-1-18 | AFTER SALE SERVICES | |
| DAY3 DATE 31-1-18 | HOLIDAY | |
| DAY4 DATE 1-2-18 | TRANSFER OF ASSETS TO THIRD PARTY | |
| DAY5 DATE 2-2-18 | SALE OF ASSET BY HIRE PURCHASE | |
| DAY6 DATE 3-2-18 | INSTALLMENT PAYMENT SYSTEM | |
| DAY7 DATE 5-2-18 | CALCULATION OF CASH PRICE | |
| DAY8 DATE 6-2-18 | PRACTICE OF PRACTICAL QUESTIONS | |
| DAY9 DATE 7-2-18 | PRACTICE OF PRACTICAL QUESTIONS | |
| DAY10 | CLASS TEST | |

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| DATE 8-2-18 | | |
| DAY11 DATE 9-2-18 | PARTNERSHIP ACCOUNT INTRODUCTION ASSIGNMENT 1 | |
| DAY12 DATE 10-2-18 | HOLIDAY | |
| DAY13 DATE 12-2-18 | NATURE OF PARTNERSHIP FIRM | |
| DAY14 DATE 13-2-18 | HOLIDAY | |
| DAY15 DATE 14-2-18 | PARTNERSHIP DEED | |
| DAY16 DATE 15-2-18 | CAPITAL ACCOUNTS OF PARTNERS | |
| DAY17 DATE 16-2-18 | INTEREST ON DRAWINGS | |
| DAY18 DATE 17-2-18 | ADJUSTMENT QUESTIONS | |
| DAY19 DATE 19-2-18 | ADJUSTMENT QUESTIONS | |
| DAY20 DATE 20-2-18 | GURANTEE OF PROFIT TO A PARTNER | |
| DAY21 DATE 21-2-18 | TAKING DOUBTS AND QUARIES | |
| DAY22 DATE 22-2-18 | PRACTICE OF QUESTIONS | |
| DAY23 DATE 23-2-18 | PRACTICE OF QUESTIONS | |
| UNIT/PART III | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 24-2-18 | CLASS TEST | |
| DAY2 DATE 26-2-18 | ADMISSION OF A PARTNER- INTRODUCTION | |
| DAY3 DATE 27-2-18 | FEATURES OF PARTNERSHIP | |
| DAY4 DATE 28-2-18 | HOLIDAY | |
| DAY5 DATE 1-3-18 | HOLIDAY | |
| DAY6 DATE 2-3-18 | HOLIDAY | |
| DAY7 DATE 3-3-18 | HOLIDAY | |
| DAY8 DATE 5-3-18 | NEW PROFIT SHARING RATIO | |

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| DAY9 DATE 6-3-18 | GOODWILL | |
| DAY10 DATE 7-3-18 | METHODS OF GOODWILL | |
| DAY11 DATE 8-3-18 | AVERAGE PROFIT METHOD | |
| DAY12 DATE 9-3-18 | SUPER PROFIT METHOD | |
| DAY13 DATE 10-3-18 | CHANGE IN PROFIT SHARING RATIO ASSIGNMENT 2 | |
| DAY 14 DATE 12-3-18 | REVALUATION OF ASSETS AND LIABILITIES | |
| DAY15 DATE 13-3-18 | QUARIES AND PRACTICE OF QUESTIONS | |
| DAY16 DATE 14-3-18 | PRACTICE OF QUESTIONS | |
| DAY17 DATE 15-3-18 | RETIREMENT - INTRODUCTION | |
| DAY18 DATE 16-3-18 | CALCULATION OF NEW PROFIT RATIO | |
| DAY19 DATE 17-3-18 | CALCULATION OF GAINING RATIO | |
| DAY20 DATE 19-3-18 | TREATMENT OF GOODWILL | |
| DAY21 DATE 20-3-18 | REVALUATION OF ASSET AND LIABILITIES | |
| DAY22 DATE 21-3-18 | CONDITIONAL TEST | |
| DAY23 DATE 22-3-18 | CONDITIONAL TEST | |
| DAY 24 DATE 23-3-18 | HOLIDAY | |
| DAY 25 DATE 24-3-18 | PRACTICE OF QUESTIONS | |
| UNIT/PART IV | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 26-3-18 | PRACTICE OF QUESTIONS | |
| DAY2 DATE 27-3-18 | QUARIES | |
| DAY3 DATE 28-3-18 | TEST | |
| DAY4 DATE 29-3-18 | HOLIDAY | |

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| DAY5 DATE 30-3-18 | DISOLUTION OF PARTNERSHIP FIRMS | |
| DAY6 DATE 31-3-18 | MODES OF DISSOLUTION | |
| DAY7 DATE 2-4-18 | SETTLEMENT OF ACCOUNTS | |
| DAY8 DATE 3-4-18 | REALISATION ACCOUNTS | |
| DAY9 DATE 4-4-18 | PARTNERS LOAN ACCOUNTS | |
| DAY10 DATE 5-4-18 | PARTNERS CAPITAL ACCOUNTS | |
| DAY11 DATE 6-4-18 | INSOLVENCY OF A PARTNER | |
| DAY12 DATE 7-4-18 | RULE OF GARNER VS MURRAY | |
| DAY13 DATE 9-4-18 | DIFFERENCE OF A FIRM AND A PARTNERSHIP | |
| DAY14 DATE 10-4-18 | WHEN ALL PARTNER BECOME INSOLVENT | |
| DAY15 DATE 11-4-18 | JOINT LIFE POLICY | |
| DAY16 DATE 12-4-18 | JOINT LIFE POLICY | |
| DAY17 DATE 13-4-18 | PRACTICE OF PRACTICAL QUESTION | |
| DAY18 DATE 14-4-18 | HOLIDAY | |
| DAY19 DATE 16-4-18 | REVISION | |
| DAY20 DATE 17-4-18 | REVISION | |
| DAY21 DATE 18-4-18 | HOLIDAY | |
| DAY22 DATE 19-4-18 | TEST | |
| DAY23 DATE 20-4-18 | TEST | |
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NAME OF ASSISTANT PROFESSOR : TANVI GARG
CLASS/SECTION : BCOM (SEM 4) (A&B)
SUBJECT : BUSINESS ENVIRONMENT IN HARYANA

| UNIT/PART I | TOPIC | |
|------------------------|--|-----------|
| | THEORY | PRACTICAL |
| DAY1 DATE 1-1-18 | BUSINESS ENVIRONMENT INTRODUCTION,MEANING,CONCEPT | |
| DAY2 DATE 2-1-18 | TYPES OF BUSINESS ENVIRONMENT, CHARACTERISTICS | |
| DAY3 DATE 3-1-18 | RELATIONSHIP BETWEEN BUSINESS AND ENVIRONMENT | |
| DAY4 DATE 4-1-18 | NEEDS OF BUSINESS ENVIRONMENT | |
| DAY5 DATE 5-1-18 | HARYANA ECONOMY-INTRODUCTION | |
| DAY6 DATE 6-1-18 | GROWTH OF STATE DOMESTIC PRODUCT IN HARYANA | |
| DAY7 DATE 8-1-18 | GROWTH IN AGRICULTURE, INDUSTRY AND SERVICE SECTOR | |
| DAY8 DATE 9-1-18 | STRUCTURE OF STATE INCOME | |
| DAY9 DATE 10-1-18 | MEANING OF ECONOMIC DEVELOPMENT, FEATURES | |
| DAY10 DATE 11-1-18 | NEED OF ECONOMIC DEVELOPMENT, DETERMINANTS | |
| DAY11 DATE 12-1-18 | PROBLEMS OF HARYANA ECONOMY | |
| DAY12 DATE 13-1-18 | GROUP DISCUSSION ON HOW TO DEVELOP ECONOMY | |
| DAY13 DATE 15-1-18 | CLASS TEST | |
| DAY 14 DATE 16-1-18 | HARYANA ECONOMY ON THE EVE OF INCEPTION . INTRODUCTION, FEATURES OF POPULATION IN HARYANA | |
| DAY15 DATE 17-1-18 | HEALTH AND NUTRITION IN HARYANA | |
| DAY16 DATE 18-1-18 | LITERACY IN HARYANA ,BANKING IN HARYANA | |
| DAY17 DATE 19-1-18 | INDUSTRIALIZATION IN THE STATE OF HARYANA ,FOREIGN TRADE FROM HARYANA | |
| DAY18 DATE 20-1-18 | TAKING QUARIES FROM STUDENTS | |
| DAY19 DATE 22-1-18 | HOLIDAY | |
| DAY20 DATE 23-1-18 | SPORTS DAY | |

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| DAY21 DATE 24-1-18 | HOLIDAY | |
| DAY22 DATE 25-1-18 | AGRICULTURE IN HARYANA – MEANING, IMPORTANCE | |
| DAY23 DATE 26-1-18 | HOLIDAY | |
| DAY 24 DATE 27-1-18 | AGRICULTURAL PRODUCTION, AGRICULTURAL PRODUCTIVITY | |
| UNIT/PART II | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 29-1-18 | WEAKNESS IN AGRICULTURE SECTOR OF HARYANA, REMEDIES | |
| DAY2 DATE 30-1-18 | MEASURES TO DEVELOP AGRICULTURE, AGRICULTURAL DEVELOPMENT DURING RECENT PLANS IN HARYANA | |
| DAY3 DATE 31-1-18 | HOLIDAY | |
| DAY4 DATE 1-2-18 | CROPPING PATTERN IN HARYANA , TREND OF INVESTMENT , EVALUATION | |
| DAY5 DATE 2-2-18 | AGRICULTURAL CREDIT- INTRODUCTION, SOURCES | |
| DAY6 DATE 3-2-18 | PROBLEMS OF AGRICULTURAL CREDIT,SUGGESTIONS,AGRICULTURAL CREDIT REVIEW COMMITTEE | |
| DAY7 DATE 5-2-18 | NABARD-INTRODUCTION, FEATURES, OBJECTIVES | |
| DAY8 DATE 6-2-18 | FUNCTIONS, EVALUATION | |
| DAY9 DATE 7-2-18 | RURAL INDEBTEDNESS- INTRODUCTION, FEATURES, CAUSES, CONSEQUENCES | |
| DAY10 DATE 8-2-18 | SOLUTION TO THE PROBLEM OF RURAL INDEBTEDNESS IN HARYANA | |
| DAY11 DATE 9-2-18 | M.C.Q. OF ABOVE CHAPTERS ASSIGNMENT 1 | |
| DAY12 DATE 10-2-18 | HOLIDAY | |
| DAY13 DATE 12-2-18 | SMALL SCALE AND COTTAGE INDUSTRY IN HARYANA- INTRODUCTION | |
| DAY14 DATE 13-2-18 | HOLIDAY | |
| DAY15 DATE 14-2-18 | TYPES OF INDUSTRIES, PRESENT POSITION OF SMALL SCALE INDUSTRY IN HARYANA | |

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| DAY16 DATE 15-2-18 | IMPORTANCE OF COTTAGE INDUSTRIES, PROBLEMS | |
| DAY17 DATE 16-2-18 | SUGGESTIONS, GOVERNMENT AND SMALL SCALE INDUSTRIES | |
| DAY18 DATE 17-2-18 | SMALL SCALE INDUSTRY AND FIVE YEAR PLANS , NEW POLICIES | |
| DAY19 DATE 19-2-18 | RECENT POLICIES INCENTIVES, PROMINENT SECTOR OF MSME INVESTMENT | |
| DAY20 DATE 20-2-18 | HSIIDC- INTRODUCTION, OBJECTIVES, FUNCTIONS | |
| DAY21 DATE 21-2-18 | FAILURES OF HSIIDC | |
| DAY22 DATE 22-2-18 | CLASS TEST | |
| DAY23 DATE 23-2-18 | (SEZS)- INTRODUCTION, OBJECTIVES, INCENTIVES | |
| UNIT/PART III | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 24-2-18 | MINIMUM AREA REQUIREMENTS, APPROVAL MECHANISM FOR SEZ'S | |
| DAY2 DATE 26-2-18 | ADVANTAGES OF SEZ'S , CRITICISM OF SEZ | |
| DAY3 DATE 27-2-18 | CLASS TEST | |
| DAY4 DATE 28-2-18 | HOLIDAY | |
| DAY5 DATE 1-3-18 | HOLIDAY | |
| DAY6 DATE 2-3-18 | HOLIDAY | |
| DAY7 DATE 3-3-18 | HOLIDAY | |
| DAY8 DATE 5-3-18 | HFC-INTRODUCTION, FEATURES | |
| DAY9 DATE 6-3-18 | PROVISIONS OF STATE FINANCIAL CORPORATION ACT,1951 | |
| DAY10 DATE 7-3-18 | ORGANISATIONAL STRUCTURE OF HFC,FUNCTIONS OF HFC | |
| DAY11 DATE 8-3-18 | PROCEDURE FOR PROVIDING FINANCIALASSISTANCE, FINANCIAL PERFORMANCE OF HFC | |
| DAY12 DATE 9-3-18 | FAILURES OF HFC | |
| DAY13 DATE 10-3-18 | CLASS TEST ASSIGNMENT 2 | |

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| DAY 14 DATE 12-3-18 | DOUBT AND QUARIES OF ABOVE TOPICS | |
| DAY15 DATE 13-3-18 | HAFED- INTRODUCTION | |
| DAY16 DATE 14-3-18 | FEATURES OF HAFED, OBJECTIVES | |
| DAY17 DATE 15-3-18 | ORGANISATIONAL STRUCTURE OF OF HAFED | |
| DAY18 DATE 16-3-18 | FINANCIAL PERFORMANCE | |
| DAY19 DATE 17-3-18 | FUNCTIONS OF HAFED | |
| DAY20 DATE 19-3-18 | PLANNING IN HARYANA - INTRODUCTION | |
| DAY21 DATE 20-3-18 | FEATURES OF ECONOMIC PLANNING | |
| DAY22 DATE 21-3-18 | CONDITIONAL TEST | |
| DAY23 DATE 22-3-18 | CONDITIONAL TEST | |
| DAY 24 DATE 23-3-18 | HOLIDAY | |
| DAY 25 DATE 24-3-18 | FEATURES OF ECONOMIC PLANNING | |
| UNIT/PART IV | TOPIC | |
| | THEORY | PRACTICAL |
| DAY1 DATE 26-3-18 | OBJECTIVES IF ECONOMIC PLANNING | |
| DAY2 DATE 27-3-18 | STRUCTURE OF HARYANA STATE PLANNING BOARD | |
| DAY3 DATE 28-3-18 | DISTRICT LEVEL PLANNING IN HARYANA | |
| DAY4 DATE 29-3-18 | HOLIDAY | |
| DAY5 DATE 30-3-18 | PERFORMANCE OF PLANNING | |
| DAY6 DATE 31-3-18 | FAILURES OF ECONOMIC PLANNING | |
| DAY7 DATE 2-4-18 | PROCESS OF ECONOMIC PLANNING | |
| DAY8 DATE 3-4-18 | ELEVENTH FIVE YEAR PLAN OF HARYANA(2007-2012) | |
| DAY9 DATE 4-4-18 | TWELFTH FIVE YEAR PLAN OF HARYANA(2012-2017) | |
| DAY10 | CLASS TEST | |

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| DATE 5-4-18 | | |
| DAY11 DATE 6-4-18 | HARYAN BUDGET- INTRODUCTION, MEANING | |
| DAY12 DATE 7-4-18 | FEATURES, FUNDS, OBJECTIVES, OF GOVERNMENT BUDGET | |
| DAY13 DATE 9-4-18 | IMPORTANCE OF BUDGET | |
| DAY14 DATE 10-4-18 | COMPONENTS OF BUDGET | |
| DAY15 DATE 11-4-18 | DIFFERENT CONCEPT OF DEFICIT IN BUDGET | |
| DAY16 DATE 12-4-18 | BALANCED AND UNBALANCED BUDGET | |
| DAY17 DATE 13-4-18 | FEATURES OF HARYANA BUDGET | |
| DAY18 DATE 14-4-18 | HOLIDAY | |
| DAY19 DATE 16-4-18 | SOURCES OF REVENUE BUDGET | |
| DAY20 DATE 17-4-18 | HARYANA BUDGET AND SMALL SCALE INDUSTRIES | |
| DAY21 DATE 18-4-18 | HOLIDAY | |
| DAY22 DATE 19-4-18 | DISCUSSION AND DOUBT SESSION | |
| DAY23 DATE 20-4-18 | REVISION | |
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TANVI GARG
NAME OF TEACHER